

# Martin Benjamin Hackmann

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## Academic Positions

2016 — Assistant Professor, Department of Economics, University of California Los Angeles  
2014 — 2016 Assistant Professor, Department of Economics, The Pennsylvania State University  
2016 — Faculty Research Fellow, National Bureau of Economic Research  
2016 — CESifo Research Affiliate  
2016 — Faculty Affiliate, California Center for Population Research

## Education

2014 Ph.D., Department of Economics, Yale University  
2011 M.Phil., Department of Economics, Yale University  
2009 M.A., Department of Economics, Yale University  
2008 Diplom, Department of Economics, University of Mannheim  
Visiting graduate student in Economics, UC Berkeley, 2006-2007

## Fields of Interest

Industrial Organization, Health Economics

## Publications and Forthcoming

“The Returns to Nursing: Evidence from a Parental Leave Program”, joint with Benjamin Friedrich (November 2020), *Accepted, The Review of Economic Studies*

“The Credit Consequences of Unpaid Medical Bills”, joint with Kenneth Brevoort and Daniel Grodzicki, (2020), July, Vol 187, *Journal of Public Economics*

“Incentivizing Better Quality of Care: The Role of Medicaid and Competition in the Nursing Home Industry”, (2019), May, Vol. 109, No.5: 1684-1716, *American Economic Review*

“Adverse Selection and an Individual Mandate: When Theory Meets Practice” with Jonathan T. Kolstad and Amanda E. Kowalski, (2015), March, Vol. 105, No.3: 1033-1060, *American Economic Review* [Winner of NIHCM Research Award, 2016]

“Health Reform, Health Insurance, and Selection: Estimating Selection into Health Insurance

Using the Massachusetts Health Reform” with Jonathan T. Kolstad and Amanda E. Kowalski, (2012), May, Vol. 102, No.3: 498-501, *American Economic Review, Papers & Proceedings*.

### **Working Papers**

“Patient Versus Provider Incentives in Long Term Care”, joint with Vincent Pohl and Nicolas Ziebarth (May 2021), NBER Working Paper 25178, *Revise & Resubmit, AEJ: Applied*

### **Work in Progress**

“Public Moral Hazard and the Incidence of Medicaid Spending”, joint with Juan Rojas and Nicolas Ziebarth

“Interdependent Values in Matching Markets: Evidence from Danish Medical School Programs”, joint with Benjamin Friedrich, Adam Kapor, Sofia Moroni, Anne Brink Nandrup

“General Equilibrium Effects of Insurance Expansions: Evidence from Long-Term Care Labor Markets” joint with Joerg Heining, Roman Klimke, Maria Polyakova, and Holger Seibert

“Long-Term Care Insurance for Dementia Patients: Evidence from Germany” joint with Matthias Baeuml, Jon Gruber, and Corina Mommaerts

### **Media and News Coverage**

Bloomberg, Freakonomics Podcast, NBER Bulletin, Kellogg Insight, SHADAC Brief, PENN Live, Skilled Nursing News, Journalist’s Resource, AARP, Market Watch, Equitablog, Politico

### **Teaching**

UCLA

Graduate IO (Spring ‘17, ‘18, ‘19, ‘20, ‘21)

Undergraduate Health Economics (Spring 2017, Spring 2019, Spring 2021)

The Pennsylvania State University

Graduate IO and Public Policy (Fall 2014, 2015)

Undergraduate Health Economics (Spring 2015, 2016)

Yale University (Teaching Assistant)

Introductory Microeconomics (Spring 2012), Game Theory (Fall 2010)

University of Mannheim (Teaching Assistant)

Introductory Microeconomics and Introductory Macroeconomics

### **Graduate Advising** (by year of graduation and initial placement)

Jacob Berman (2021, US Treasury)

Yutong Wang (2020, Amazon)

El Hadi Caoui (2019, Toronto Rotman)

Alec Davidson (2019, Uber)  
Richard Domurat (2018, Analysis Group)

### **Fellowships and Awards**

2021	Winner of the department's Warren C. Scoville Distinguished Teaching Award
2019	Hellman Fellowship Program UCLA
2017	Becker Friedman Visiting Scholar
2016	National Institute of Health Care Management Research Award
2015-2016	Strumpf Early Career Professorship, The Pennsylvania State University
2015, 2016	Weatherall Visitor, Queen's University
2014-2016	Visiting Scholar, NYU Stern
2008-2014	Yale University Graduate Fellowship
2013-2014	Policy Fellow at the Institute for Social Policy Studies, Yale University
2008-2012	Yale University Cowles Foundation Fellowship
2006-2007	German Academic Exchange Service Fellowship
2006-2007	McKinsey & Company Scholarship

### **Grant Funding**

"The Demand for Nursing Home Care and the Role of Consumer Information." Co-PI with Amanda Kowalski (PI). National Institute on Aging Pilot Grant. \$16,800

"Provider Incentives and Overspending in Long Term Care", PI, California Center for Population Research. \$14,250.

### **Presentations:**

2021	(includes scheduled) ASHEcon, IO <sup>2</sup> , Montreal Aging Conference, Stanford, UC Berkeley, U Chicago, UNC
2020	ASHEcon (discussant), BU Questrom, Monash University, NBER IO Winter meetings (discussant), Olin Business School, NYU, UPenn/Wharton
2019	(includes scheduled) ASHEcon (and discussant), ASSA (and discussant), Carlos III Madrid, CEMFI, Chicago Booth Junior Economics Summit, John Hopkins Conference on Health Care Markets, Stanford
2018	ASHEcon, ASSA, Berkeley Health Care Mini-Conference, Duke Empirical Health Law Conference, Kellogg Annual Health Care Markets Conference, KU Leuven, LMU Munich, NBER HC Meeting, NTA Conference, Princeton, SFU, Tilburg, U Maryland, U Regensburg, USC, USC INET (discussant), Yale
2017	APPAM, ASSA, BEA, Duke, Chicago Booth Junior Economics Summit, LSE, NBER SI (HC and HF), RAND, U Chicago, U of Delaware, U Mannheim, UPenn, U of Southern Denmark

- 2016 ASHEcon, Chicago Booth Junior Economics Summit, FTC Micro Conference (discussant), IIOC, NBER SI, NTA Conference, MHEC, Queen's University
- 2015 Bonn, CESifo, Chicago Booth Junior Economics Summit, Cornell-Penn State IO conference, iHEA (and discussant), IIOC, Kelley School of Business, NYU Stern, St. Louis Fed, Queen's University, UCLA, Western Economic Association International (and discussant)
- 2014 Simon Business School, Penn State, RAND, INSEAD, University of Wisconsin Madison, Wharton, University of Maryland, NBER Summer Institute
- 2013 Annual Conference on Healthcare Markets at the Kellogg School of Management

**Referee Service:**

*American Economic Review, Econometrica, Journal of Political Economy, Quarterly Journal of Economics, Review of Economic Studies, AER: Insights, American Economic Journal: Applied, American Economic Journal: Economic Policy, American Economic Journal: Micro, American Journal of Health Economics, Economic Inquiry, Economics Letters, Health Economics, International Economic Review, International Journal of Health Policy and Management, International Journal of Industrial Organization, Journal of Business and Economic Statistics, Journal of Economics and Management Strategy, Journal of Health Economics, Journal of Human Resources, Journal of Industrial Economics, Journal of Labor Economics, Journal of Policy Analysis and Management, Journal of Public Economics, Journal of Risk and Insurance, RAND Journal of Economics, Review of Economics and Statistics; Grants: NSF*