Course Offerings

- ECON 271A. Industrial Organization, Price Policies and Regulation I (Winter 19, Professor Hopenhayn)
- ECON 271B. Industrial Organization, Price Policies, and Regulation I (Spring 19, Professor Hackmann)
- MGMT PHD 248. Quantitative Research in Marketing (Spring 19, Professor Zeithammer—Anderson School of Management)

Field Requirement
Students who choose IO as a field are required to meet the following requirements by the end of the second year:
1. Take the three courses listed above and pass them with a grade of B+ or better.
2. Regularly attend the IO workshop and proseminar, and present an IO field paper at the IO proseminar.
3. Submit the field paper and receive a passing grade.

Remarks
- An IO field paper can be either an original research paper or a survey paper with research proposal.
- Co-authorship of field papers is permitted but must be approved by the advisor in advance.
- When appropriate, a student may submit an IO field paper that is also being used to satisfy a paper requirement for another field. In such cases, the student must obtain a prior approval from the advisors in both fields.
- In some borderline cases in which a student does not satisfy some requirement, the instructors will reach a final determination based on the entirety of the work completed.

Rough Field Paper Timeline
- Choose your advisor (see the list below) and start discussing ideas in January.
- Meet with your advisor regularly along with other relevant faculty (in particular, those who you wish to serve on your committee).
- Present progress on your field paper in the IO proseminar in spring.
- Submit your field paper by July 31, 2019 to Chiara Paz.

List of IO faculty
Simon Board, Martin Hackmann, and Hugo Hopenhayn,