

## 5. Signaling

A worker of type  $\theta$  has a marginal product  $m(\theta, z) = \theta$ . This type's cost of education level  $z$  is  $C(\theta, z) = z^2 / \theta$ . A type  $\theta$  worker has an outside opportunity yielding a payoff of  $\underline{U}(\theta) = \theta^{1/2}$ . Types are uniformly distributed on  $[0, 4]$ .

- (a) Is there a PBE in which every type chooses the same  $\hat{z}$  and the equilibrium response is the expected marginal product  $E[\theta] = 2$ ?
- (b) If so, does it satisfy the Cho-Kreps Intuitive Criterion?
- (c) Suppose no types signal. Is this a PBE?
- (d) Is there a separating PBE in which all types signal?
- (e) Is there a continuum of separating PBE in which a subset of types signal? Explain.

## 6. Public goods

There are two consumers. If  $q$  units of the public good are produced then consumer  $i$ 's gain is the strictly increasing function  $B_i(\theta_i, q)$ . The cost of production is  $C(q)$ . The parameter  $\theta_i$ ,  $i = 1, 2$  is private information. It is continuously distributed on  $\Theta = [\alpha, \beta]$

- (a) For this model describe in detail the VCG net contribution mechanism in which consumers are asked to reveal their types.
- (b) Show that truth-telling is a BNE strategy.
- (c) Explain why truth-telling is a dominant strategy equilibrium
- (d) Solve for the equilibrium payoff of the designer as a function of  $\theta = (\theta_1, \theta_2)$ .
- (e) Suppose that  $B_i(\theta_i, q) = \theta_i q$  and  $C(q) = \frac{1}{2} q^2$ . Is the designer profit positive for all realizations if (i)  $[\alpha, \beta] = [4, 6]$  (ii)  $[\alpha, \beta] = [2, 6]$ ?